



The winners will be announced at:



The Safety & Health Excellence Awards 2019

10 April 2019 • The VOX, Birmingham

Official media partner



In partnership with



The Health & Safety Event

NEC BIRMINGHAM • 9-11 APRIL 2019

Rewarding supplier excellence

Dear Industry Colleague,

The prestigious BSIF Safety Awards recognise excellence within the safety industry, excellence in customer service, product innovation and have the key goal of improving occupational health and safety. The 2019 BSIF Safety Awards will this year be announced at The Safety & Health Excellence Awards, The Vox, Birmingham on Wednesday 10 April 2019. This new awards event runs alongside The Health & Safety Event, and is the perfect place for our awards as it highlights and celebrates the innovation found within the UK safety market.

Following the same format as last year, all products will be considered based upon their entry submissions, the finalists will then go forward to judging day where the manufacturers will have the opportunity to present their entry to the panel of judges. Each product manufacturer will be allowed 15 minutes to present and answer questions from the judges. The presentations will take place at a judging day at the end of February. The finalists will then be scored by the panel of judges and the winner announced, along with the Safety Solution and Customer Service award winners, at The Safety & Health Excellence Awards at The Vox, Birmingham on Wednesday 10 April 2019.

Finalists and award winning companies will receive immediate benefit as they will be featured in the pre/post exhibition publicity. Additionally the winners and finalists will be displayed on the BSIF stand and in the BSIF industry guide.

The three award categories are:

Product Innovation:

An award for products that are new and innovative and will contribute to improvements in occupational safety & health.

Service Awards:

An award for companies in the safety field offering exceptional and innovative service solutions. Voted for by the entrants' own customers.

Safety Solution:

Based upon case studies submitted by members, these awards recognise major improvements in occupational safety created in 2017/2018.

All companies are entitled to enter up to three products for the **Product Innovation Awards** as well as submitting an entry for the **Service Awards** and a case study for the **Safety Solution Awards**. **The entry deadline is end of day on Thursday 31st January 2019**. Please refer to the 'how to enter' notes later in this booklet. Entry for all BSIF members is £90 + VAT, whilst non-members will be invoiced a £180 + VAT administration charge for each entry.

The BSIF believes that **The Health & Safety Event** at the NEC offers the best platform to publicise innovation, service and excellence and there is little doubt that those entering these awards, along with a show stand, will maximise the commercial benefit they receive.

Yours sincerely
ALAN MURRAY BSIF CEO

BSiF
BRITISH SAFETY INDUSTRY FEDERATION

Why should our company enter?

The BSIF Product Innovation, Service, & Safety Solution Awards promote the importance of innovation and underline the highest standards of excellence within occupational Safety and Health. The awards will give the winning manufacturers and suppliers pride of place at the NEC event and the winners will be presented at The Safety & Health Excellence Awards evening.

The Product Innovation Awards

Entrants are eligible to submit up to three products or services. The only prerequisite is that the product (s) must have been launched in the UK after March 2018.

Once you have completed your entry form and put together the accompanying material, the products will be shortlisted and the finalists will then be given the opportunity to personally present the product or service to an independent judging panel. This is your chance to showcase the product and field any questions the judges may have regarding its innovation and functionality. The presentation slots will be assigned to entrants after the closing date of Thursday 31st January 2019.

The finalists will be notified by the BSIF. Details of finalists will be made available on the HSM website www.hsmsearch.com and feature in pre-show promotional materials for the 2019 event.

The BSIF Service Awards

If you are proud of the service you give your customers publicise it and receive independent recognition of how your customers really rate you, simply by entering this award category.

BSIF will independently verify with five of your selected customers how they rate elements of your service. The resulting information will remain highly confidential, with only award winners announced, but where permission is granted, the service level will be fed back for your information.

Since their inception, the previous award winners have gained substantial recognition for their achievement. However, for all entries, independent feedback on service performance has proven invaluable when implementing policies of continuous improvement.

The BSIF Safety Solution Awards

These awards are based upon submitted case studies of existing and specific safety activities which have created improvements in the occupational safety of organisations.

The entry should be from the supplier of a service or product, explaining the improvements they have made to a particular customer.

These awards are presented to each entrant who, in the opinion of the judging panel, has met or exceeded the criteria of the **BSIF Safety Solution Award**.

All information supplied in the entry of this award will be treated as highly confidential and only pre-agreed detail released in the event of an award being made.

Who should enter? The Safety Awards are open to everyone within the safety industry, we are especially interested in those who have pushed back the boundaries and demonstrated excellence and innovation in their particular field.

Product Innovation Awards

OFFICIAL ENTRY FORM

Please remember the closing date for entries is close of business on Thursday 31st January 2019.

Entries will not be accepted after this date.

Please complete this form and return with your submission template and any supporting material e.g. a sample of the product where possible, a photograph or product brochure.

(Please do not use this entry form for Service / Safety Solution awards. Details of how to enter for these awards will be sent separately).

The submission checklist:

The following information must be typed on a separate sheet and received with this entry form by Thursday 31st January 2019.

- 1 Product / service name
- 2 Date of market introduction (It must have been launched 31st March 2018 or after)
- 3 Description of potential use and its market.
- 4 A description of the innovation that is encapsulated in this product .
- 5 Looking at the judging criteria (page 6) how does this product match to these (250 words max)
- 6 Please supply
 - a) If possible, a sample product
 - b) Product photograph
 - c) Indication of end user selling price
 - d) Product / service publicity material emailed to ian.crellin@bsif.co.uk

Company name

Address

Town

County

Postcode

Telephone

Email

Your name

Your position

Signature (to confirm claims)

PLEASE RETURN THE COMPLETED ENTRY FORM AND SUPPORTING MATERIALS TO:

BSIF, Product Innovation Awards 2019, BSIF House, 3 Austins Mews, Hemel Hempstead, Hertfordshire HP1 3AF

BSIF Service Awards – Entry

This is the award voted for by your customers, giving a true reflection of their view on your service

- **During the entry period, supply BSIF with a list of five customers, their contact name and their email address.**
- **BSIF will contact each of these customers requesting them to answer a short questionnaire on key service elements and criteria designed to highlight their view of your service.**
- **All results are kept highly confidential and where the customer allows, fed back to you.**

It's a fantastic PR opportunity for you and your customers, but in the years it has run, many companies have commented how useful the feedback has been and how they have used the information received in their ISO 9001 submissions. The winner and commended entries have created very beneficial publicity both internally and with existing and new customers. So, enter now and become a BSIF Service Award Winner!

BSIF Safety Solution Awards – Entry

A set of awards designed to recognise programmes and activities that have enhanced occupational safety in 2018.

The awards are based upon submitted case studies of activities which have generated enhancements to occupational safety. These may be based upon a new service, a particular customer's safety record or a training project that has enhanced or changed the users' safety culture.

Past winners coming from a wide range of industries and services, have been as diverse as enhanced respiratory equipment fit testing, a substantial improvement in productivity plus reduced accidents in a fish farm and a specialist service to help select the most effective glove solution in any working environment. Judging criteria is shown on page 6.

The entry should be from the supplier of the service or product and backed by a quantifiable result that can be verified with a customer.

BSIF Safety Awards – Product Innovation, Service & Safety Solution

THE JUDGING CRITERIA

In deciding which finalists should receive an award the judges will be taking account of the following criteria:

Product Innovation Awards*

- Is the product innovative in concept, design or performance?
- Does it use technology new to the health and safety industry?
- Does the product / service bring new techniques to the health and safety industry?
- Has the product / service contributed to improvements in occupational safety and health?
- Has the product / service assisted reduction of occupational accidents or injuries?

Safety Solution Awards*

- Has the product or service contributed to a genuine and quantifiable reduction in accidents / health incidents within this situation (outlined by the case study)?
- Has the product or service significantly reduced total acquisition costs, whilst maintaining or enhancing safety / company performance?
- Has the product or service enhanced the health & safety understanding / culture of the users, such that these are now core to working practices?
- Has the product or service significantly improved the availability and usability of safety, health or related equipment?

*At least two criteria must be met.

Commercial benefits

- Guaranteed media coverage of your product / service by the trade press and inclusion in official Health & Safety Event 2019 press releases, our post show review and on the HSM magazine website www.hsmsearch.com
- Broad publicity throughout the BSIF and editorial feature in the BSIF Annual Guide
- Use of the award logo for corporate literature and promotional material
- Ownership of the prestigious award trophy and framed certificates for display

BSIF Awards – Promotional Opportunities

As the official journal for the BSIF, HSM magazine will be providing extensive coverage of the entire awards programme across HSM magazine, HSMsearch.com and HSM social media channels.

This awards coverage provides entrants with a unique opportunity to promote their company as a leader in the health and safety sector.

Pre Awards coverage

The judging panel of respected industry figures, adhering to a strict judging criteria, will review each awards entry and a shortlist of 12 of the most deserving will be chosen. This shortlist will be announced in the March issue of HSM, distributed to an audience of 18,000 qualified and requested readers, and placed in all of the visitor bags at the Health & Safety Event, NEC Birmingham, 9-11 April 2019.

In addition, the shortlist will be shared digitally via the HSM website, Editors E-newsletter and social media platforms.

Post Awards Coverage

A commemorative awards brochure will be published and distributed with the HSM April issue and subsequently at both The Health & Safety Event and Health & Safety North, as well as other BSIF events. This comprehensive overview will include profiles of every entrant, award entry, judges bios and winners. This special, stand-alone publication will no doubt be kept for long term reference. Giving outstanding value to any advertiser. Bolstering their promotional activities around the awards.

A digital version will also be created and made available across our online platforms, providing an even larger audience.

Marketing collateral

All awards finalists, Highly commended and winners will be supplied with the awards logo and collateral for use on all of their own marketing material. Providing them with a great opportunity to promote their involvement in these prestigious awards.

For more information on how you can position your company as one of the industry's best, please contact:



Christine Fitzgerald, Sales Manager
Health & Safety Matters
Tel: 01342 333 740 • Mob: 07788 264 572
Email: cfitzgerald@western-bp.co.uk



Sally Wood, Sales Manager
The Health & Safety Event
Tel: 01342 333720
Email: swood@western-bp.co.uk

Useful Information, terms & conditions

The BSIF Product Innovation, Service, & Safety Solution Awards presentation

- The awards will be announced as part of the Safety & Health Excellence Awards event on Wednesday 10th April at the Vox, Birmingham.

Costs

Entry for BSIF members is £90 +VAT and non members £180 +VAT, which is to cover the administration costs.

Eligibility period and closing date

- The eligibility period for entries runs from 31st March 2018 to 31st January 2019.
- **The closing date for entries is close of business on Thursday 31st January 2019.**

Terms & Conditions

- All entries for the Product Innovation Awards must be provided on the official entry form. One product or service per form. Additional forms are available on request. Entry for BSIF members is £90 + VAT, whilst non-members will be invoiced £180 + VAT administration fee. Only a total of three product submissions can be received from each company. Entrants are deemed to have accepted these terms and conditions
- Only products introduced to market on or after 31st March 2018 are eligible
- The entry deadline is 31st January 2019 and no entries after this date will be accepted
- The total number of awards presented is at the judges' discretion
- The opinion of the judges will be reflected purely on the information presented
- An Award does not imply any warranty that a product or service is safe or that it performs technically or functionally in a satisfactory fashion
- The judges' decision is final and no correspondence will be entered into. Every effort will be made to return submitted products in good order; however, all submissions are at the entrant's own risk and should be insured accordingly
- The organisers accept no liability for any losses to entrants of any sort resulting from submission of entries
- All details of the Award Scheme are correct at the time of printing but may be varied by the organiser at any time and new terms, conditions and other details published
- In the event the Promoter is unable to contact the winners, or a winner is unwilling or unable to accept its Award, the Promoter reserves the right to award the prize to another entrant who, in the opinion of the judges and in accordance with these Terms and Conditions, is the next best entry
- The judges will treat all information supplied in the strictest confidence
- Winners announced on Wednesday April 10th 2019
- The selection of nominations for appearance on the Website is entirely at the Promoter's discretion
- You agree that the Promoter may use your name, and the name of your nomination, and/or likeness for advertising and/or publicity purposes in connection with the Awards including but not limited to publication of your name, and the name of your nomination, on the Website. The winners (and its representatives and personnel) may be required to and agree to take part in reasonable publicity events in connection with the Awards
- These terms and conditions shall be governed by the laws of England and Wales and any dispute (including non-contractual disputes or claims) shall be subject to the exclusive jurisdiction of the English courts